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# REVISED DRAFT BY STATE BAR OF WISCONSIN<sup>1</sup>

### SCR CHAPTER 23 REGULATION OF UNAUTHORIZED PRACTICE OF LAW

#### **SCR 23 Preamble.**

Every jurisdiction in the United States recognizes the inherent right of individuals to represent themselves in legal matters. In contrast, the privilege of representing others in our system is regulated by law for the protection of the public, to ensure that those who provide legal services to others are qualified to do so by education, training, and experience and that they are held accountable for errors, misrepresentations, and unethical practices.

The following rules are promulgated by the Wisconsin Supreme Court pursuant to its inherent authority to define and regulate the practice of law in this state. The purpose of the rules is to protect the public from potential harm caused by the actions of nonlawyers engaging in the unauthorized practice of law. Nothing in these rules shall be taken to define or affect standards for civil liability.

### SCR 23.01 Definition of practice of law.

- (1) The practice of law in Wisconsin is the application of legal principles and judgment with regard to the circumstances or objectives of another entity or person(s) and which require the knowledge, judgment, and skill of a person trained as a lawyer. The practice of law includes but is not limited to:
  - (a) Giving advice or counsel to others as to their legal rights or the legal rights or responsibilities of others for fees or other consideration.
  - (b) Selection, drafting, or completion for another entity or person of legal documents or agreements which affect the legal rights of the other entity or person(s).
  - (c) Representation of another entity or person(s) in a court, or in a formal administrative adjudicative proceeding or other formal dispute resolution process or in an administrative adjudicative proceeding in which legal pleadings are filed or a record is established as the basis for judicial review.

<sup>&</sup>lt;sup>1</sup> This draft #4 is a revision of draft #3 which was dated August 4, 2008, which was submitted to the Court on or about August 6, 2008. Draft #4 is marked to show the changes from Draft #3. The changes were made to accommodate the concerns of the Indian Law Section of the State Bar of Wisconsin and the Coalition of Wisconsin Ageing Groups. This draft represents what is acceptable to the State Bar of Wisconsin with respect to creating a useful and effective rule defining the practice of law. Other changes to the rule proposed by other interested parties which are not incorporated into draft #4 are unacceptable to the State Bar of Wisconsin. This draft is based on the draft the Supreme Court prepared for the Court's April 24, 2008 administrative hearing. (At the State Bar's request, the Court did not consider the proposed UPL rule at the April 24 hearing.) This draft reflects how the State Bar wants the Court's draft of the proposed rule to be modified and edited. No footnotes from the April 24, 2008 draft are included in this draft, although two "comments" are included.

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46	Wisconsin Supreme Court and who is an active member of the State Bar of Wisconsin may practice		
47	law in Wisconsin. No person may engage in the practice of law in Wisconsin, or attempt to do so, or		
48	make a representation that he or she is authorized to do so, unless the person is currently licensed to practice law in Wisconsin by the Wisconsin Supreme Court and is an active member of the State Bar		
49 50	of Wisconsin.		
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52		ership in the State Bar	
53	of Wisconsin are not required for a person engaged in any of the following activities in Wisconsin:		
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55	5 (a) Practicing law by a non-resident counsel pursuant to SCR 10.03(4).		
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57	7 (b) Serving as a courthouse facilitator pursuant to court rule.		
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59	(c) Appearing in a representative capacity before an administrative tribunal or agency to the extent		
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68	8 (g) Sale of legal forms in any format.		
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73	· · · · · · · · · · · · · · · · · · ·	statute, administrative rule, or Supreme Court Order, where the document may contain various blanks and provisions to be filled in or completed and selection or completion of the legal document requires	
74 75	only common or transaction-specific knowledge regarding the required information and general		
76	knowledge of the legal consequences.		
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78		formation to the public	
79	pursuant to Supreme Court Order.		
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<sup>2</sup> COMMENT: Note that a nonlawyer who is an employee, member, or officer of an entity or organization may represent such entity, organization or any corporate affiliate before an administrative tribunal or agency of the State of Wisconsin.

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Such other activities that the Supreme Court has determined by rule or by published opinion

<sup>&</sup>lt;sup>3</sup> COMMENT: This rule does not apply to tribal courts operated under the jurisdiction of federally recognized Indian tribes.

do not constitute the unlicensed or unauthorized practice of law or which are permitted under a 82 regulatory system established by the Supreme Court 83

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Acting as a non-lawyer advocate under the direction or supervision of a lawyer.<sup>4</sup> (1)

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Acting as a non-lawyer assistant under the supervision of a lawyer in compliance with SCR (m) 20:5.3 of the Wisconsin Rules of Professional Conduct.

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Governmental agencies, Indian tribes and their employees carrying out responsibilities (n) provided by law.

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Practicing within the scope of practice allowed by a current credential issued under Wis. (o) Stats, chs. 440 to 480 provided that the Supreme Court has not determined by rule or by published opinion that the activity constitutes the unlicensed or unauthorized practice of law.

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A victim service representative acting in the scope of sec. 895.45, Stats., is not engaged in the (p) practice of law; nor is or a Court Appointed Special Advocate (CASA) volunteer or staff member acting within the scope of sec. 48.236, Stats.

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A nonlawyer entity or organization acting through lawyer employees to the extent such lawyers perform pro bono legal services for nonprofit organizations, low-income clients, or otherwise in the public interest.

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(r) An entity or organization in the business of insurance guarantee or indemnity, or the sale of insurance permitted to be offered by insurance companies, or any employee or contractor of any of the foregoing entities or organizations when conducting their insurance business, which includes: (1) investigating or adjusting claims against it or its insured; (2) negotiating with other persons or entities; (3) conducting loss control functions; (4) underwriting business; (5) selling insurance permitted to be offered by insurance companies or providing advice and counsel with respect to such insurance; and (6) the preparation of releases or settlement agreements; provided that the Supreme Court has not determined by rule or by published opinion that the activity constitutes the unlicensed or unauthorized practice of law.

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Any state or federally chartered financial institution, when engaging in an activity that is 114 within its authority under applicable state or federal law, including any employee providing services 115 for it in connection with that activity; provided that the Supreme Court has not determined by rule or 116 117 by published opinion that the activity constitutes the unlicensed or unauthorized practice of law.

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- (u) Nonlawyers making any disclosure or advisement which is required by state or federal law.
- 119 Teaching about the law or providing information about the law including the legal rights or 120 responsibilities of persons under the law, in a manner that is not directed at providing specific legal advice to a specific individual in the context of a specific matter. 121

<sup>&</sup>lt;sup>4</sup> COMMENT: The phrase "under the direction or supervision of a lawyer" does not contemplate that the nonlawyer advocate would have to be an employee of the lawyer-supervisor. It does contemplate that the non-lawyer advocate would be subject to general supervision by a lawyer so that the client of the non-lawyer advocate received competent direction and advice.

122 (w) A benefits specialist acting within the scope of Wis. Stats. §46.81(4) or in the scope of §46.283 and Wis. Admin. Code HFS 10.23(2)(a).

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(3) **Use of titles**. Only a person who is currently licensed to practice law by the Wisconsin Supreme Court and who is an active member of the State Bar of Wisconsin may use the title "attorney", "lawyer" or any similar title, or may state or imply that he or she is licensed to practice law in Wisconsin. Only a person who is currently licensed to practice law in Wisconsin and who is an active member of the State Bar of Wisconsin may represent himself or herself to the public by any description of services incorporating the words "law" or "legal".<sup>5</sup>

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### SCR 23.03 Duties and powers of the Office of Lawyer Regulation.

- The Office of Lawyer Regulation, as described in SCR 21.02 through SCR 21.05, shall:
  - (1) Receive and respond to information, inquiries and complaints relating to persons and entities alleged to have engaged in the unauthorized practice of law in Wisconsin.
  - (2) Investigate allegations of unauthorized practice of law.
- 139 (3) Enter into consent and desist agreements with those who have engaged in the unlicensed practice of law.
- (4) Seek civil action for violations of consent agreements.
  - (5) Seek injunctive relief against those who have engaged in the unlicensed practice of law.
- 143 (6) Monitor that individuals comply with terms of cease and desist agreements and with orders of injunction.

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#### SCR 23.04 Office of Lawyer Regulation - director.

- 147 The director of the Office of Lawyer Regulation is authorized to:
- 148 (1) Receive, review and direct the investigation of allegations of unauthorized practice of law. (2)
- 149 Close an inquiry or complaint following preliminary evaluation and to dismiss an inquiry or complaint following investigation when there is insufficient evidence of cause to proceed.
- 151 (3) Enter into and monitor compliance with consent agreements, as set out in SCR 23.05.
  - (4) File and pursue civil actions for violations of consent agreements.
- 153 (5) File and pursue injunctive actions against individuals or entities engaging in the unauthorized

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<sup>&</sup>lt;sup>5</sup> COMMENT: The practice of law requires a skillful practitioner with training in how to find, interpret and apply the law in various circumstances which involve the legal rights and interests of the person(s) being served. Licensure and regulation of the practice of law are necessary to protect the public interest from harm which can result from incompetency, dishonesty and unethical behavior. The regulation of the practice of law in Wisconsin is a judicial power vested in the Wisconsin Supreme Court. Seitzinger v. Community Health Network, 2004 WI 28, par. 31, 270 Wis. 2d 1, 19.

A license to practice law in Wisconsin is a privilege bestowed upon someone who has completed legal training through an accredited law school and who has met the standards prescribed by the Wisconsin Board of Bar Examiners. Once admitted to practice law in Wisconsin, a lawyer must comply with requirements designed to reduce the likelihood of harm to the public. For example, a lawyer must complete a minimum number of hours of continuing legal education every two years and is required to follow a code of professional and ethical conduct. The failure of a lawyer to abide by the required standards may result in discipline, including but not limited to suspension and/or revocation of a lawyer's license to practice law as well as other remedies.

practice of law.

- 155 (6) Monitor the compliance of individuals and entities that have been enjoined from engaging in the unauthorized practice of law.
- 157 (7) Delegate the duties specified in this rule to staff and counsel as the director may consider advisable.

### SCR 23.05 Consent agreements.

- Following investigation, if the director concludes a person or entity has engaged in the unauthorized practice of law, the director may enter into a consent agreement with the person or entity. The agreement:
  - (1) May include admissions that the person or entity engaged in the unauthorized practice of law.
  - (2) Shall include an agreement by the person or entity to refrain from engaging in the conduct in the future.
    - (3) Shall be a contract enforceable in the name of the Office of Lawyer Regulation by civil action.
    - (4) May include specific penalties for violation of the agreement.

### SCR 23.06 Injunctive actions.

Following investigation, if the director concludes a person or entity has engaged in the unauthorized practice of law, the director may commence a civil action in the name of the Office of Lawyer Regulation seeking to have the person or entity enjoined from engaging in the unauthorized practice of law.

### SCR 23.07 Role of Office of Lawyer Regulation and complainant.

In the process of regulating the unauthorized practice of law, the director and staff of the Office of Lawyer Regulation do not represent the complaining person, the person against whom a complaint has been made, the bar generally, or any other person or group. The director and staff of the Office of Lawyer Regulation represent the interests of the Wisconsin Supreme Court and the public in the integrity of the unauthorized practice of law regulation system in its search for the truth. A complainant is not a party to an action nor proceeding brought by the Office of Lawyer Regulation.

### SCR 23.08 Cooperation with other agencies.

- (1) The Office of Lawyer Regulation shall cooperate with unauthorized practice of law regulatory bodies from other jurisdictions and may share confidential information with them.
- (2) The Office of Lawyer Regulation shall cooperate with district attorneys in the state of Wisconsin and may share confidential information with them.
- (3) The office of lawyer regulation shall cooperate with agencies which provide credentials under Wis. Stats. chs. 440 to 480 [and which regulate and examine state and federal financial institutions, as applicable] and may share confidential information with an agency regarding a credential holder [, a regulated entity or non-lawyer employee of a regulated entity] of that agency. The office of lawyer regulation, in addition to or in lieu of investigating an allegation of unauthorized practice of law against a credential holder [a regulated entity or non-lawyer employee of a regulated entity], may:
- (a) Refer an allegation of unauthorized practice of law to the agency for possible action against the credential [the regulated entity or the non-lawyer employee of a regulated entity].
- (b) Ask the agency's position [or authority] on whether the activity is within the scope of practice allowed by the agency.

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202 203 Draft SCR 23 (09-12-06), as revised 11-27-07, as revised 03-03-08, 03-18-08, 4-22-08, 6-6-08 and 2-10-10.